## Presentation to Board of Trustees

Fullerton Joint Union High School District
Excellence in Education

## General Obligation Bonds Election of 2014, Series B (2017) <br> \$40,000,000*

March 7, 2017

## Summary of Market Conditions

Change in 'AAA' MMD Yields
(August 1, 2008 through February 24, 2017)
—'AAA' MMD 10-Year Yields —'AAA' MMD 30-Year Yields


产 Tax-exempt rates have stabilized after a large spike in rates after the election

Current "AAA" MMD and Percentage of Time Historical "AAA" MMD has been Lower than Current "AAA" MMD
from January 2, 1998 through February 24, 2017


## Summary of Market Conditions



를 Credit spreads have begun to widen since the election

Monthly Flow of Funds Municipal Bond Mutual Funds

Muni bond funds experienced large outflows in November and
December after the election


## Historical Assessed Valuation

After 2 years of assessed valuation decline in 2010 and 2011, the School District has had six consecutive years of growth in Assessed Value

| Fiscal Year <br> Ending | L.A. County | Orange County | Total A.V. | \% Change <br> in Total <br> A.V. |
| :---: | :---: | :---: | :---: | :---: |
| 1997 | $\$ 1,102,770,815$ | $\$ 12,232,106,309$ | $\$ 13,334,877,124$ | $-1.20 \%$ |
| 1998 | $1,105,346,085$ | $12,295,383,885$ | $13,400,729,970$ | $0.49 \%$ |
| 1999 | $1,128,411,252$ | $12,574,329,276$ | $13,702,740,528$ | $2.25 \%$ |
| 2000 | $1,161,649,200$ | $13,415,926,643$ | $14,577,575,843$ | $6.38 \%$ |
| 2001 | $1,255,765,116$ | $13,410,854,631$ | $14,666,619,747$ | $0.61 \%$ |
| 2002 | $1,325,385,335$ | $14,284,741,064$ | $15,610,126,399$ | $6.43 \%$ |
| 2003 | $1,411,438,306$ | $15,126,327,885$ | $16,537,766,191$ | $5.94 \%$ |
| 2004 | $1,508,033,385$ | $16,386,688,343$ | $17,894,721,728$ | $8.21 \%$ |
| 2005 | $1,616,745,331$ | $17,943,641,894$ | $19,560,387,225$ | $9.31 \%$ |
| 2006 | $1,768,874,492$ | $19,559,358,789$ | $21,328,233,281$ | $9.04 \%$ |
| 2007 | $1,979,817,867$ | $21,545,545,089$ | $23,525,362,956$ | $10.30 \%$ |
| 2008 | $2,109,177,811$ | $23,235,159,131$ | $25,344,336,942$ | $7.73 \%$ |
| 2009 | $2,196,450,370$ | $23,997,507,290$ | $26,193,957,660$ | $3.35 \%$ |
| 2010 | $2,180,737,272$ | $23,639,899,682$ | $25,820,636,954$ | $-1.43 \%$ |
| 2011 | $2,110,979,072$ | $23,663,933,178$ | $25,774,912,250$ | $-0.18 \%$ |
| 2012 | $2,158,962,680$ | $23,763,473,477$ | $25,922,436,157$ | $0.57 \%$ |
| 2013 | $2,217,732,839$ | $24,101,068,803$ | $26,318,801,642$ | $1.53 \%$ |
| 2014 | $2,307,136,219$ | $24,769,048,188$ | $27,076,184,407$ | $2.88 \%$ |
| 2015 | $2,418,460,340$ | $26,340,861,589$ | $28,759,321,929$ | $6.22 \%$ |
| 2016 | $2,533,713,215$ | $27,592,362,440$ | $30,126,075,655$ | $4.75 \%$ |
| 2017 | $2,643,086,303$ | $29,069,805,213$ | $31,712,891,516$ | $5.27 \%$ |
|  |  |  | $21-Y e a r$ | Average: |

## 2014 Measure I

* The School District's voters approved Measure I, a $\$ 175$ million bond measure on the November 4, 2014 ballot with an approval rate of $59 \%$
* Tax rate projection of $\$ 19$ per $\$ 100,000$ of AV throughout the life of the bonds
* First series of bonds sold competitively in October 2015 for $\$ 42,500,000$
- 8 total bids submitted, with a winning True Interest Cost of $3.21 \%$
* The School District is preparing to issue its second series of General Obligation Bonds under Measure I in Spring 2017
$\square$ Series A: \$42,500,000 issued in October 2015
Series B*: $\$ 40,000,000$ to be issued in Spring 2017
Series C*: \$46,250,000 to be issued in 2020
Series D*: $\$ 46,250,000$ to be issued in 2023

[^0]
## General Obligation Bonds, Election of 2014, Series B (2017) Overview*

| Sources |  |
| :--- | ---: |
| Bond Proceeds | $\$ 40,000,000.00$ |
| Par Amount | $500,526.05$ |
| Net Premium | $\$ 40,500,526.05$ |
| Total | $\$ 39,375,000.00$ |
| Uses |  |
| Project Fund Deposits |  |
| Project Fund | $\$ 500,526.05$ |
| Other Fund Deposits | $\$ 225,000.00$ |
| Debt Service Fund | $400,000.00$ |
| Delivery Date Expenses | $\$ 625,000.00$ |
| Cost of Issuance |  |
| Underw riter's Discount | $\$ 40,500,526.05$ |


|  | Principal | Interest | Debt Service <br> Fund | Net Debt <br> Service |
| :--- | ---: | ---: | ---: | ---: |
| $8 / 1 / 2017$ |  | $\$ 371,660$ | $\$ 371,660$ |  |
| $8 / 1 / 2018$ | $\$ 2,405,000$ | $1,503,344$ | 128,866 | $\$ 3,779,478$ |
| $8 / 1 / 2019$ | $2,600,000$ | $1,431,194$ |  | $4,031,194$ |
| $8 / 1 / 2020$ | $2,935,000$ | $1,353,194$ |  | $4,288,194$ |
| $8 / 1 / 2021$ | 690,000 | $1,265,144$ |  | $1,955,144$ |
| $8 / 1 / 2022$ | 145,000 | $1,237,544$ |  | $1,382,544$ |
| $8 / 1 / 2023$ | 235,000 | $1,231,744$ |  | $1,466,744$ |
| $8 / 1 / 2024$ | 335,000 | $1,222,344$ |  | $1,557,344$ |
| $8 / 1 / 2025$ | 435,000 | $1,208,944$ |  | $1,643,944$ |
| $8 / 1 / 2026$ | 550,000 | $1,187,194$ |  | $1,737,194$ |
| $8 / 1 / 2027$ | 675,000 | $1,159,694$ |  | $1,834,694$ |
| $8 / 1 / 2028$ | 815,000 | $1,125,944$ |  | $1,940,944$ |
| $8 / 1 / 2029$ | 960,000 | $1,085,194$ |  | $2,045,194$ |
| $8 / 1 / 2030$ | $1,120,000$ | $1,037,194$ |  | $2,157,194$ |
| $8 / 1 / 2031$ | $1,290,000$ | 981,194 |  | $2,271,194$ |
| $8 / 1 / 2032$ | $1,450,000$ | 939,269 |  | $2,389,269$ |
| $8 / 1 / 2033$ | $1,620,000$ | 892,144 |  | $2,512,144$ |
| $8 / 1 / 2034$ | $1,815,000$ | 827,344 |  | $2,642,344$ |
| $8 / 1 / 2035$ | $2,020,000$ | 754,744 |  | $2,774,744$ |
| $8 / 1 / 2036$ | $2,240,000$ | 673,944 |  | $2,913,944$ |
| $8 / 1 / 2037$ | $2,475,000$ | 584,344 |  | $3,059,344$ |
| $8 / 1 / 2038$ | $2,715,000$ | 494,625 |  | $3,209,625$ |
| $8 / 1 / 2039$ | $2,975,000$ | 392,813 |  | $3,367,813$ |
| $8 / 1 / 2040$ | $3,250,000$ | 281,250 |  | $3,531,250$ |
| $8 / 1 / 2041$ | $4,250,000$ | 159,375 |  | $4,409,375$ |
| Total | $\$ 40,000,000$ | $\$ 23,401,373$ | $\$ 500,526$ | $\$ 62,900,847$ |
|  |  |  |  |  |

[^1]
## Current Measure I Projected Tax Rates

* The GO Bonds, 2014 Election, Series A (2015) were issued October 28, 2015 $\square$ Debt service fund pays interest partially through 8-1-2017
* Available tax rate capacity in 2018 to allow for second bond issuance in early 2017
* Premium only used to pay for debt service (same for the Series B Bonds)

2014 GO Bond Election - Current Projected Tax Rates<br>Estimated Tax Rates ${ }^{(1)}$

-Series 2015A
—Projected Max Tax Rate at $\$ 19$

${ }^{*}$ Preliminary, subject to change.
${ }^{(1)}$ Assumes 4.00\% growth for FY 17-18 and every year thereafter.

## March 2017 Updated Bond Issuance Schedule

 * The School District could issue $\$ 40$ million in 2017 and issue the remaining Measure I authorization by 2023Election of 2014 - Projected Tax Rates ${ }^{(1)(2)}$


[^2]
## June 2014 Original Bond Issuance Schedule

2014 GO Bond Election<br>Estimated Tax Rates ${ }^{(1)(2)}$



[^3]
## Reasoning for Improved Bonding Projection

1) Assessed Value has exceeded projections for the past three years, resulting in lower than-projected tax rates and increased future bonding capacity

| Fiscal Year | Projected <br> Estimate | Actual Growth | Increase in Actual vs. Projected <br> Assessed Value |
| :---: | :---: | :---: | :---: |
| $2014-15$ | $3.00 \%$ | $6.22 \%$ | $\$ 870,851,990$ |
| $2015-16$ | $4.00 \%$ | $5.53 \%$ | $1,345,320,484$ |
| $2016-17$ | $4.00 \%$ | $4.49 \%$ | $1,548,722,430$ |

1) Series 2015 A pricing exceeded our MMD 10-year 'AA' projections at time of sale, resulting in both larger par amount borrowed and a lower total repayment

|  | Preliminary <br> Series $\mathbf{2 0 1 5}$ | Final Pricing <br> Series 2015 |
| :--- | :---: | :---: |
| Issue Date | $2 / 1 / 2015$ | $10 / 28 / 2015$ |
| Par Amount | $38,190,000$ | $42,500,000$ |
| Project Amount | $37,722,670$ | $41,945,000$ |
| Final Maturity Date | $8 / 1 / 2039$ | $8 / 1 / 2040$ |
| Repayment Ratio | 1.62 | 1.46 |
| Total Repayment | $61,867,800$ | $61,849,801$ |
| Percentage of CIBs | $100 \%$ | $100 \%$ |
| Percentage of CABs | $0 \%$ | $0 \%$ |

## Questions and Answers




[^0]:    * Preliminary, subject to change.

[^1]:    * Preliminary and subject to change.

    Note: Assumes market conditions as of February 2017.

[^2]:    ${ }^{(1)}$ Assumes $4.00 \%$ growth for FY 17-18 and every year thereafter.
    ${ }^{(2)}$ Series 2017B assumes market conditions as of February 2017. Subsequent series assume MMD 10-year average 'AA' scale.

[^3]:    ${ }^{(1)}$ Assumes 3\% growth for FY 14-15 and 4\% every year thereafter.
    ${ }^{(2)}$ Scale based on MMD 'AA' 10 year average per maturity.

